

WELCOME!

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# AGENDA

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- WELCOME AND COMPANY PRESENTATION
- INSIGHTS:
  - Controllo di Gestione
  - Amministrazione
  - Marketing
- COMPANY TOUR

# ANTARES VISION GROUP

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Experience the power of Trustparency®

## OUR VISION:

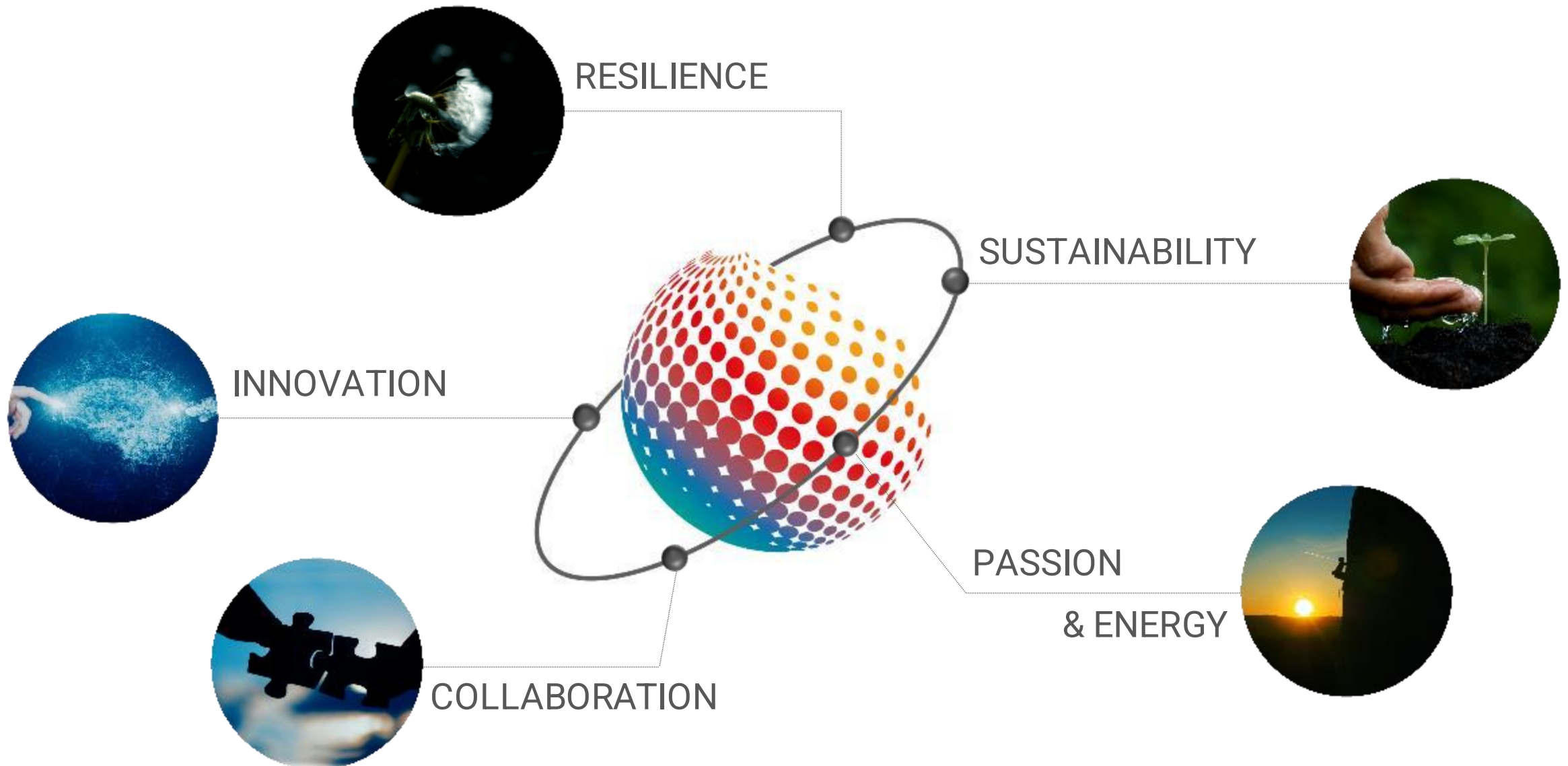
To be globally recognized as **innovation enabler** with the **power of technology**, to improve **quality of life**.

## OUR MISSION:

To accelerate **technology innovation and digitalization** by connecting the **physical and digital worlds** with the **integrated value chain**, empowering our customers to protect **product, profit, people, and planet**.



# OUR COMPANY CULTURE, OUR VALUES



## DIGITAL FACTORY

Performance and efficiency in manufacturing



## TRACK & TRACE

Traceability, serialization and aggregation at line level



## SUPPLY CHAIN TRANSPARENCY

Traceability Regulatory compliance  
End-to-end digital supply chain  
Brand Protection



## INSPECTION

Quality Control for Products, Packaging and Printing



## SERVICE

360 support  
assistance 365/24



PROFIT

PEOPLE

PRODUCT

PLANET



# AN ECOSYSTEM OF SOLUTIONS

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- INSPECTION FOR QUALITY CONTROL
- TRACK & TRACE AND UNIQUE DIGITAL IDENTITY
- END-TO-END DIGITALIZATION OF PRODUCTS AND SUPPLY CHAINS



# TRACCIABILITÀ E IDENTITÀ DIGITALE UNIVOCA

**IERI**

## TRACCIABILITÀ DI LOTTO

Data di scadenza: 15/06/2023

Lotto: AF 4572



**QUESTA È UNA CONFEZIONE**

**OGGI**

## TRACCIABILITÀ DELLE SINGOLE UNITÀ

grazie alla serializzazione: identità digitali univoche

Data di scadenza: 15/06/2023

Lotto: AF 4572



**SERIAL NR: 290351**



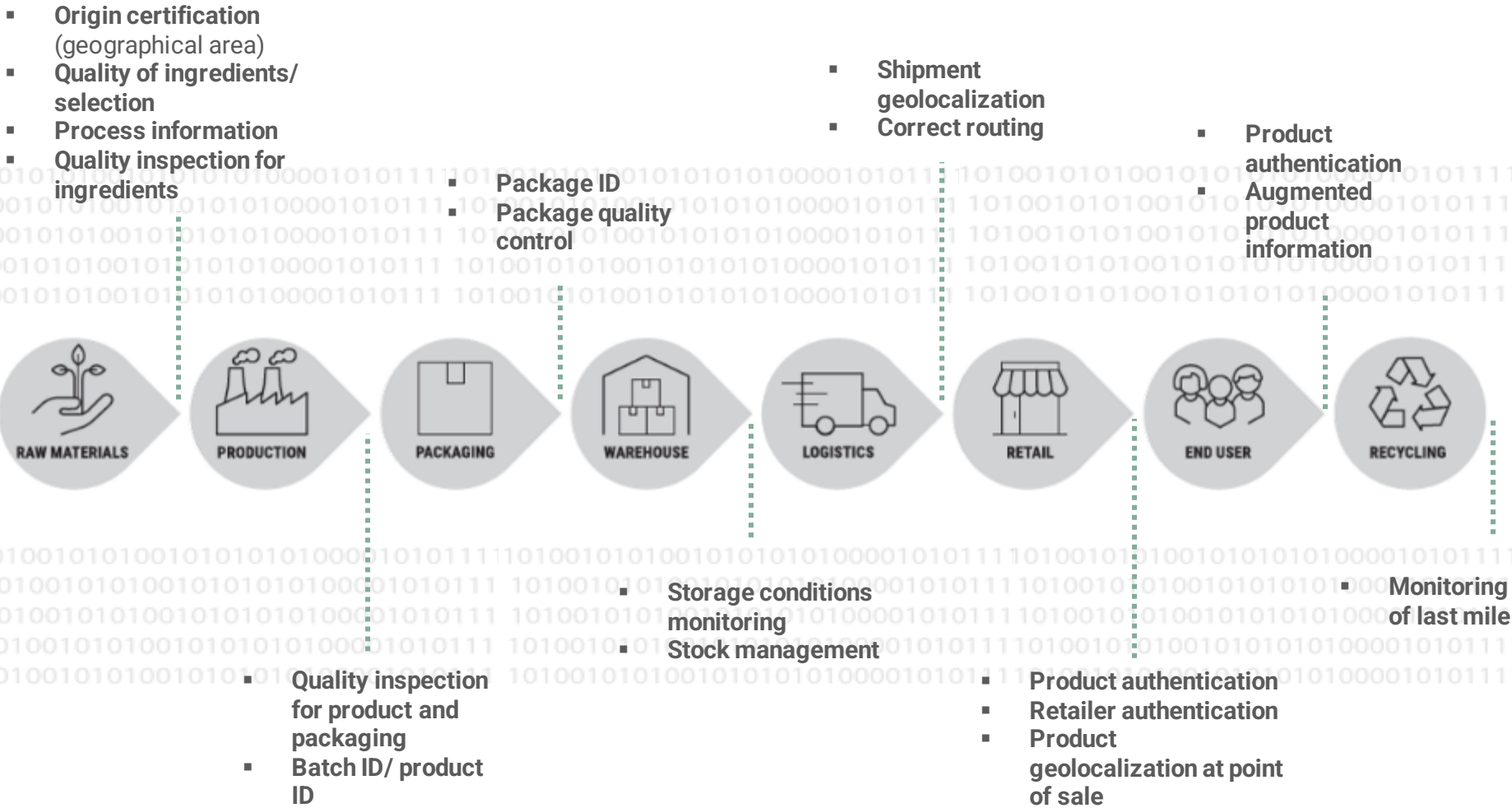
**SERIAL NR: 490302**



**SERIAL NR: 856003**

**CIASCUNA CONFEZIONE È DIVERSA DALLE ALTRE**

## END-TO-END SUPPLY CHAIN





# EXPERIENCE THE POWER OF TRUSTPARENCY®

**RELIABLE DATA**



**QUALITY and SAFETY**



**END-TO-END  
VISIBILITY**



**DIALOGUE**



**SHARED  
INFORMATION**



**SUSTAINABILITY**

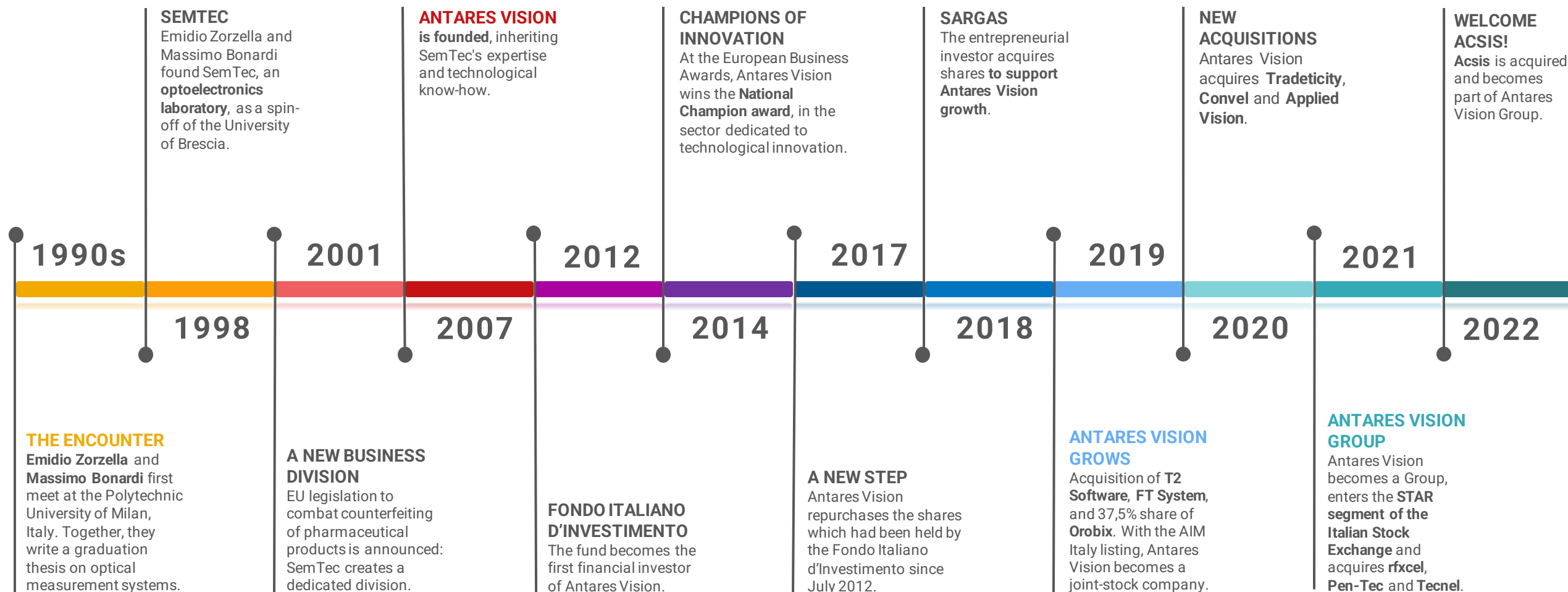


# AV GROUP – KEY FACTORS

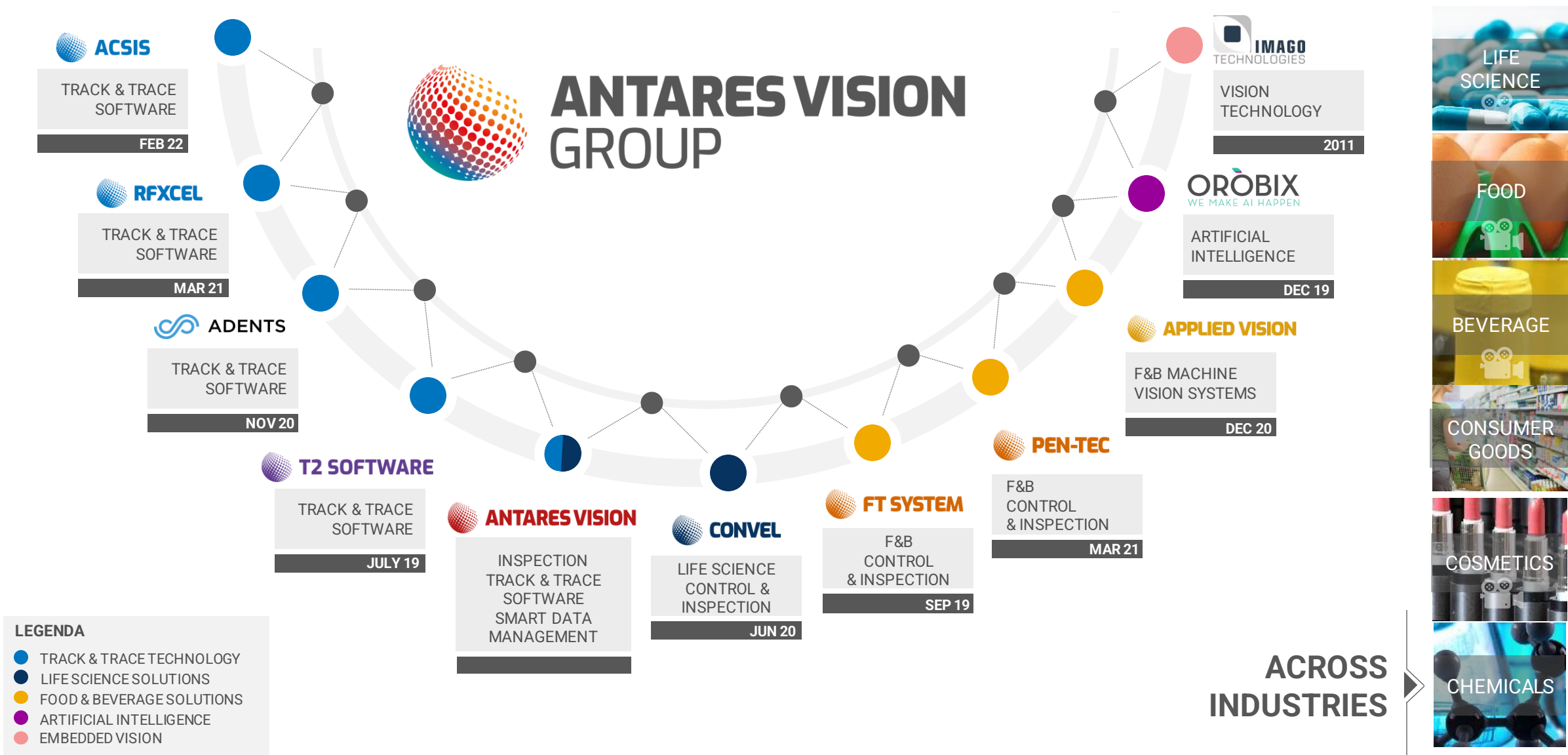
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- AN ALL-ITALIAN STORY
- A TECHNOLOGY HUB OF EXCELLENCE
- A SUCCESSFUL STORY OF GROWTH

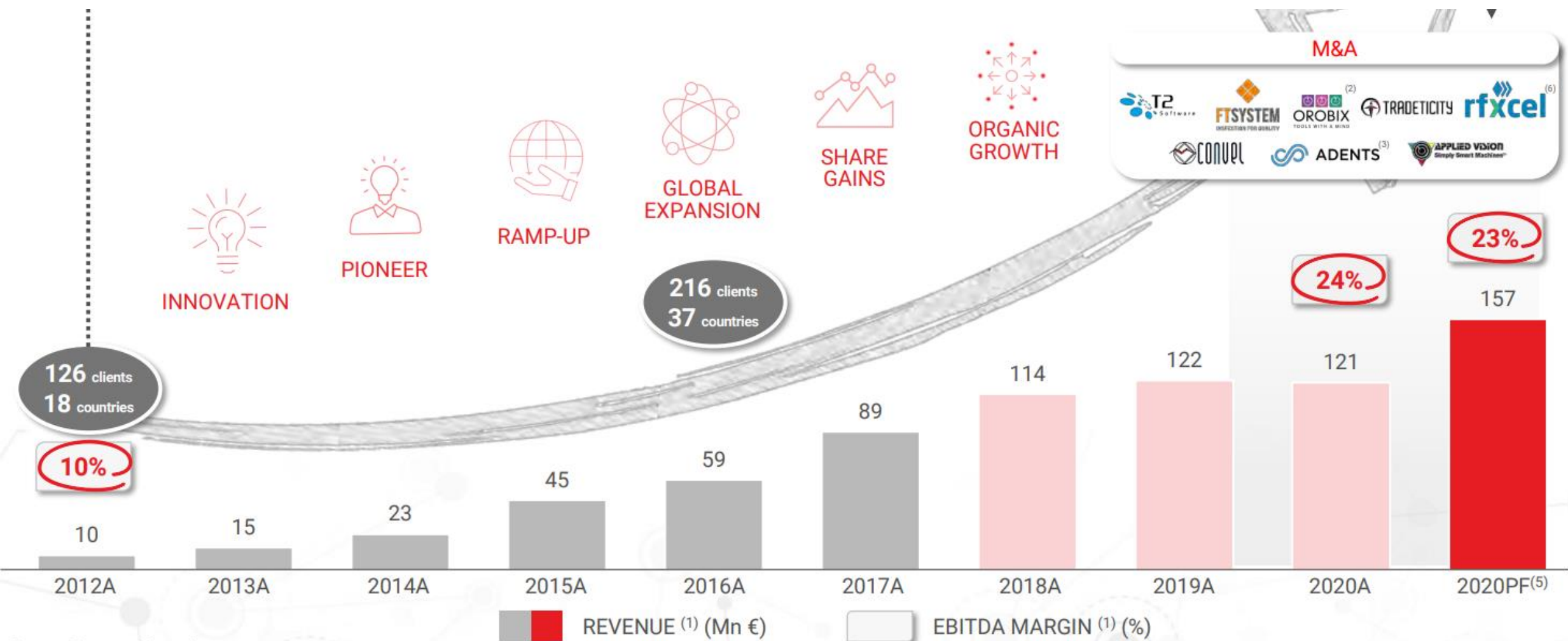
# AN ALL-ITALIAN STORY



# A TECHNOLOGY HUB OF EXCELLENCE



# A SUCCESSFUL STORY OF GROWTH



Sources: Company Information

# AV GROUP

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- IN BRIEF
- GLOBAL PRESENCE
- FACTS AND FIGURES

# ANTARES VISION GROUP IN BRIEF

## GLOBAL LEADER



LEADER IN LIFE SCIENCE  
TRACK&TRACE <sup>(1)</sup>

## GROWTH & SCALABILITY

**€179 Mn**

2021 REVENUE <sup>(4)</sup>  
vs. €10 Mn IN 2012 <sup>(5)</sup>

## PIONEER

**26%**

WORKFORCE  
IN R&D <sup>(2)</sup>

**24,5%**

SOFTWARE AS  
% OF REVENUE <sup>(3)</sup>



### Notes

1. Elaboration on data from Markets & Markets. Market share refers to a group comprising the main companies active in the track & trace market for the life science sector
2. Workforce Pro-Forma at Group level

3. FY2021, Life Science business area
4. Pro-Forma results including 12m contribution from Tradeticity, Convel, Applied Vision, rfXcel, Pen-Tec and Tecnel
5. 2012-2017 figures based on ITA GAAP, 2018-2020 figures based on IAS/IFRS

**3500+**

Traceability solutions that  
equip packaging lines worldwide

**20+  
years**

Combined experience in  
**Track & Trace and vision technologies**

**25,000+**

**Inspection systems installed** on packaging  
and production lines for quality control  
all over the world

**6500+**

**Inspection systems installed**  
on bottling and packaging lines  
for quality control all over the world

**2500+**

Loyal customers

**10+  
billion**

**Serial numbers managed**  
for over 400 pharmaceutical customers  
interconnected with the largest network  
of **5,000+ third parties** (CMO, CPO, 3PL, DCs...)  
and **12,000+ dispensers and retailers**

## **LIFE SCIENCE**

WE SERVE MOST OF THE LARGEST  
**LIFE SCIENCE** GLOBAL PLAYERS

10 OF TOP 20 GLOBAL PHARMACEUTICAL  
MANUFACTURERS REPRESENT  
OUR LOYAL CUSTOMER BASE

## **FOOD & BEVERAGE**

WE SERVE MOST OF THE LEADING GLOBAL  
**FOOD & BEVERAGE MULTI-NATIONALS**

THE FIRST 4 CUSTOMERS STARTED THEIR  
RELATIONSHIP WITH US MORE THAN 10  
YEARS AGO

31

COMPANY SITES

- ITALY (Global Head Quarters; 7)
- ARGENTINA (1)
- ASIA PACIFIC (1)
- BRAZIL (1)
- CHINA (1)
- CROATIA (1)
- FRANCE (3)
- GERMANY (1)
- INDIA (1)
- IRELAND (1)
- MEXICO (1)
- RUSSIA (1)
- SERBIA (1)
- SPAIN (1)
- SOUTH KOREA (1)
- UK (1)
- USA (Incl. CANADA) (5)

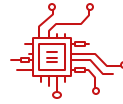


- 1,000+ EMPLOYEES WORLDWIDE
- 40+ LOCAL PARTNERS
- 60+ COUNTRIES SERVED
- 3 INNOVATION CENTERS

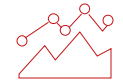
# TO TAKE AWAY!

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# WHAT YOU CAN FIND IN AV GROUP



**OPEN-MIND CULTURE**



**TECH & INNOVATION**



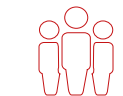
**GLOBAL PRESENCE**



**HUB OF EXCELLENCE**



**INCLUSIVITY AND  
SUSTAINABILITY**



**PEOPLE IN FOCUS**

# PROTECTING PRODUCTS, PEOPLE AND PLANET

- ✓ QUALITY
- ✓ SAFETY
- ✓ SUSTAINABILITY





# THANK YOU!



[www.antaresvisiongroup.com](http://www.antaresvisiongroup.com)